

Stainless Steel in | Damstahl® Land

Report on Market Highlights

Issue 5, June 2010

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FOCUS OF THE MONTH: Recovery or Double-Dip?

Stainless Steel at a Glance

Raw Material Volatility leads to temporary Uncertainty



- Stainless steel **order intake** has substantially slowed for all major products in May/June after raw material prices (especially Nickel) have started to decline. Before that, order intake has remained on remarkable high level in the first 4 months of 2010. Buyers became cautious as they expect falling surcharges.
- Most stockists consider their **stock-levels** 'just right' to meet demand. Measured against historic levels, stocks are still low. But the horrible 5 quarters since September 2008 are not forgotten. Most stockists put 'caution' above the risk to miss out on some business opportunities. Thus, the majority of re-stocking has already occurred for this year.
- Stainless steel **mills** are preparing for a softening order income with conservative production plans for this summer, even though two of the four European mills report that they are full until November. But we all know that the 'orders' placed are rather 'reserved capacity' by key accounts that can be pushed back or even cancelled if markets weaken or raw materials fall further.
- **Prices** will drop in July due to falling alloy surcharges. Mills have currently problems to find arguments for further base price increases. It could change after the summer, if the end-user markets are further strengthened.
- Demand from the various **enduse segments** is strengthening every month as the year progresses.
Automotive/transportation – most relevant for ferritics - is currently the best performing segment. Q1 car production statistics show double digit increases in most countries. The situation in other sectors remains unclear: Consumer durables show a satisfactory growth in Germany, whilst this segment is lagging behind in the UK and Scandinavia. Building/Construction: substantially increased activity expected at private house builders in 2010 - but due to austerity programs at all state- and regional governments and still poor commercial building, no growth is expected. Process Industry: a strong rebound in orders for process equipment in Q2 will lead to an improved stainless steel demand in this sector in HY2 2010. Oil & Gas will suffer in the short term from the disaster in the Gulf of Mexico. But in the long term new safety rules will bring a lot more stainless (duplex!) into downhole and sub-sea applications.



1.

European Industry News / Business Climate

▶ ***Industry News***

▶ ***Business Climate at a Glance - PMI***



- **Stainless steel production** has been substantially higher than last year in each month from January to April 2010 (+60% on average ~ 650 kt per month compared with ~400 kt in the same period last year). In 'Damstahl Land', the increase over January – April 2009 was however very different:

- Germany	+60%
- Sweden	+27%
- United Kingdom	+125%

- **Capacity utilisation** is between 70% and 90% at the moment. Despite a current drop in orders, producers do not plan significant reductions as they expect a recovery soon.
- **Outokumpu:** the company has announced to unfreeze its 100 million € investment program with an capacity increase at its Degerfors quarto plate production facility. The new equipment includes heat treatment batch furnaces, cooling and leveler plus a new walking hearth furnace. Annual production capacity for quarto plate will increase by 30% to 150,000 t. Outokumpu has opened in June a stainless steel cold drawn bar (2 Schumag's), rebar and warehousing facility in Sheffield (investment: over 10 million €). Outokumpu's target is particularly to increase the production of Lean Duplex re-bars and direct sales to endusers.
- **Jacquet – IMS** merger after long term struggle between both companies: shareholders of both companies will decide on 30 June about the merger between both French distributors. Shareholders will be offered 20 IMS shares for 7 Jacquet shares they own. Eric Jacquet, owner of Jacquet, will have a 40% share in the merged company.
- **ArcelorMittal** is restarting its second cold rolling mill at Isbergues (France), which has been suspended for about a year. ArcelorMittal plans to restart the facility under a reduced working shift regime to adjust the capacity utilisation to uncertain market development.

Special Industry News: Russia

New Anti-Dumping Duties for Stainless Steel Austenitic Cold Rolled Flat

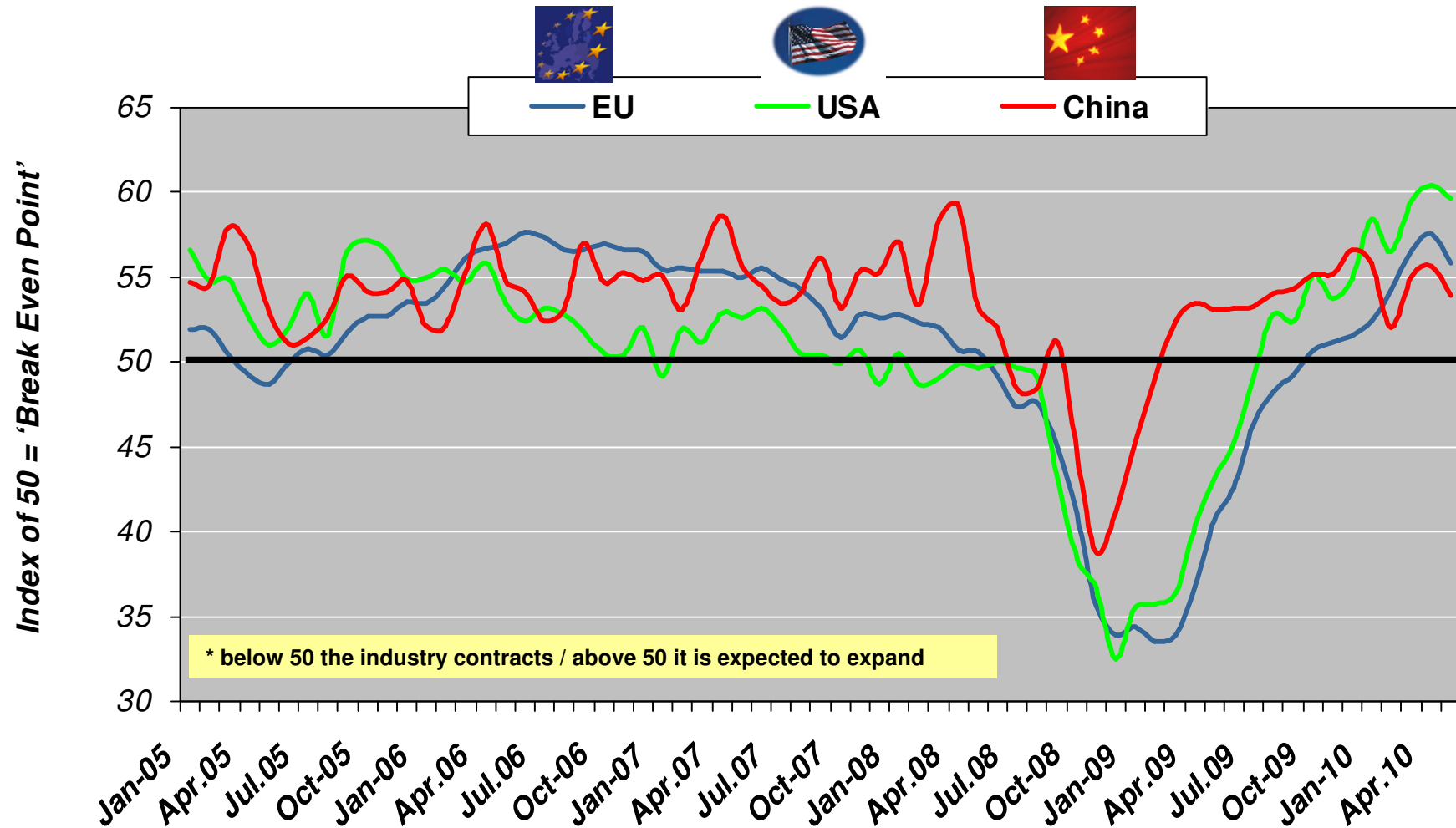


- Russian industry and trade ministry announced recently new anti-dumping duties for austenitic cold rolled flat:

- China	39.1%
- South Korea (excl. Posco)	62.8%
- Posco	4.8%
- Brazil	21.1%
- South Africa	33.3%
- Taiwan	39.1%
- Europe	0.0%
- It is expected that anti-dumping duties (AD-duties) will be in place from July onwards.
- AD duties on cold rolled flat material from EU countries have expired in March after three years. Russia has not announced new AD-duties.
- The ministry said the investigation had been requested by Mechel's Chelyabinsk steel mill, the Red October Steel Works in Volgograd and Serp i Molot in Moscow, which is also managed by Mechel.
- Originally, the anti dumping investigation has been started against Taiwan. It is recommended by the ministry that anti-dumping duties will be endorsed for five years.
- Initially, Mechel has urged the ministry to implement a 73% duty for China and even a 109.5% duty for Brazil (ArcelorMittal) . With the exception of South Korea, announced AD-duties are below the levels, the Russian stainless steel industry has plead for.
- In addition to AD-Duties above, Russia has already a 10% import tax for stainless steel products and a value add tax in place, which make it difficult for Russian stainless steel fabricators to remain competitive against foreign companies.

PMI – Manufacturing Business Climate (May 2010)

The Recovery is taking a Pause in May







2.

Market Performance in 'Damstahl-Land'

- ▶ *Summary: Relevant Issues in Damstahl-Land*
- ▶ *Germany*
- ▶ *United Kingdom*
- ▶ *Denmark*
- ▶ *Sweden*
- ▶ *Norway*



- **GERMANY:** Market is ~15% above 2009 (y-o-y). Stainless steel order intake slowed in expectation of falling July surcharges. End use remained stable. Stock levels are on the low side – a continuously strengthening demand for HY2 is expected. 
 - Manufacturing: seasonally adjusted, the order income of the entire German manufacturing industry increased by ~5% in Q1/10 with further improvements expected. Machinery / Process Industry: Q1/10 order intake has increased by > 40% (exports: +55%). In spite of this, VDMA expects a negative output for all sub-segments combined in 2010 (minus 12%) as it takes 1-2 years from order intake to supply of finished product or completion of a project. But, stainless steel deliveries are placed relatively early in the chain, thus, a positive growth in a range of at least 5-10% can be expected in this segment.
 - BSH's (Bosch-Siemens Hausgeräte) turnover dropped by 4% to 8.4 bn € last year. Surprisingly, demand for appliances increased in the domestic market in 2009, whilst exports declined substantially. For 2010, the company expects a stabilisation of the white goods market. Momentum will be gained from demand in Latin America and Asia, whilst for Europe only a modest increase is expected.
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- **UNITED KINGDOM:** Stainless Steel activity has slowed down in May/June due to an increasing uncertainty amongst consumers driven by the severe austerity program announced by the new government in mid June. There is a certain anxiety in the market, that the current price levels are not sustainable after the summer. 
 - Stocks levels are still below long term normal levels – but stockholders only order for their immediate requirements at the moment.
 - Total industrial production output rose by 1.25% compared with an increase of 0.4% in the previous quarter, with manufacturing output growing by 1.2%, whilst construction activity fell by 0.5%.
 - An offshore wind park with 160 turbines will be erected in the Liverpool Bay for 2 bn € - Joint venture partners are the German energy suppliers RWE, Stadtwerke Munich and Siemens.



- **DENMARK:** the stainless steel market moved sideways in May/June. Market participants over-reacted to recent price drops – but it is expected that the Danish stainless steel market will stabilize again in July. 
 - Stock levels are still on a very low level in the supply chain but buyers remain risk adverse. It is expected that they will re-stock once the market uncertainty has vanished after the summer .
 - Activity level in the process industry is still increasing, several projects have been released.
 - According to DI (Danish Industry Confederation), export industry is suffering from growth problems in after losing competitiveness (high labor costs) against other export nations for several years. Thus, Denmark's export growth will mostly remain under European average in 2010 (DI's forecast: +1.7%).
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- **SWEDEN:** Stainless steel market has almost returned to pre-crisis levels but it is unclear in which situation the market will be after summer vacation period – leading market participants are uncertain to which extend re-stocking was the main source of growth. As export oriented country, the further course of the recovery will depend to some extent on the SEK. 
 - Swedish Consumer Good conglomerate Electrolux experienced a solid growth for white goods in the US – and a slight growth in Western/Northern Europe (+1%) and a further decline in Eastern Europe. For the rest of 2010, the company expects a moderate growth in all regions world wide.
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- **NORWAY:** Stainless steel demand in Norway progresses slower than expected before. Currency: the weak € makes Norwegian stainless steel fabricators less competitive against Euro-Zone member countries. 
 - Statoil: The government approved the plan to develop and operate the huge 'Gudrun' field in the North Sea. Drilling of the wells will begin in October 2011, oil production is scheduled for 2014.

Germany - Imports by Product

Ytd: Growth in all Sub-Segments with the Exception of Seamless Tubes



Imports of Stainless Steel Materials into Germany (in tonnes)

Products	2009									2010		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
HR Sheet & Plate	11,753	13,263	12,327	12,710	8,696	11,677	12,348	12,945	8,023	11,073	9,174	15,147
CR Sheet	30,953	30,906	33,362	33,713	28,708	37,388	35,555	39,180	23,642	42,806	32,329	47,298
Round Bars	6,503	7,934	6,743	9,422	3,706	10,126	10,587	10,678	5,602	11,722	9,908	12,082
Non-circular Bars	2,472	2,627	2,860	4,573	1,693	3,544	3,544	3,622	2,109	4,667	3,956	4,265
Forged Bars	1,402	1,088	1,150	995	1,528	876	1,767	1,759	961	1,440	1,311	2,101
Profiles	650	474	552	714	495	1,176	864	662	446	1,035	894	758
Seamless Tubes	2,224	1,946	2,452	2,110	1,527	1,827	1,785	2,475	1,603	2,221	2,141	2,841
Welded Tubes (Rounds)	6,122	7,092	6,952	7,245	7,608	9,107	7,689	6,936	6,514	8,217	7,963	7,904
Welded Tubes (Square)	7,210	2,401	2,890	6,096	3,480	4,363	2,860	1,681	3,318	2,487	3,126	3,264
All Products	69,289	67,731	69,288	77,578	57,441	80,084	76,999	79,938	52,218	85,668	70,802	95,660

Products	2009 full year	2009 ytd	2010 ytd	change ytd
HR Sheet & Plate	137,720	33,978	35,394	4%
CR Sheet	385,406	91,999	122,433	33%
Round Bars	98,891	27,590	33,712	22%
Non-circular Bars	35,881	8,837	12,888	46%
Forged Bars	14,911	3,385	4,852	43%
Profiles	8,115	2,082	2,687	29%
Seamless Tubes	27,855	9,906	7,203	-27%
Welded Tubes (Rounds)	86,035	20,770	24,084	16%
Welded Tubes (Square)	41,472	7,173	8,877	24%
All Products	836,286	205,720	252,130	23%

Sources: ISSB, [SMR - Steel & Metals Market Research Analysis](#)

Germany - Imports by Country Year 2009 and January-March 2010



Imports of Stainless Steel Materials* into Germany

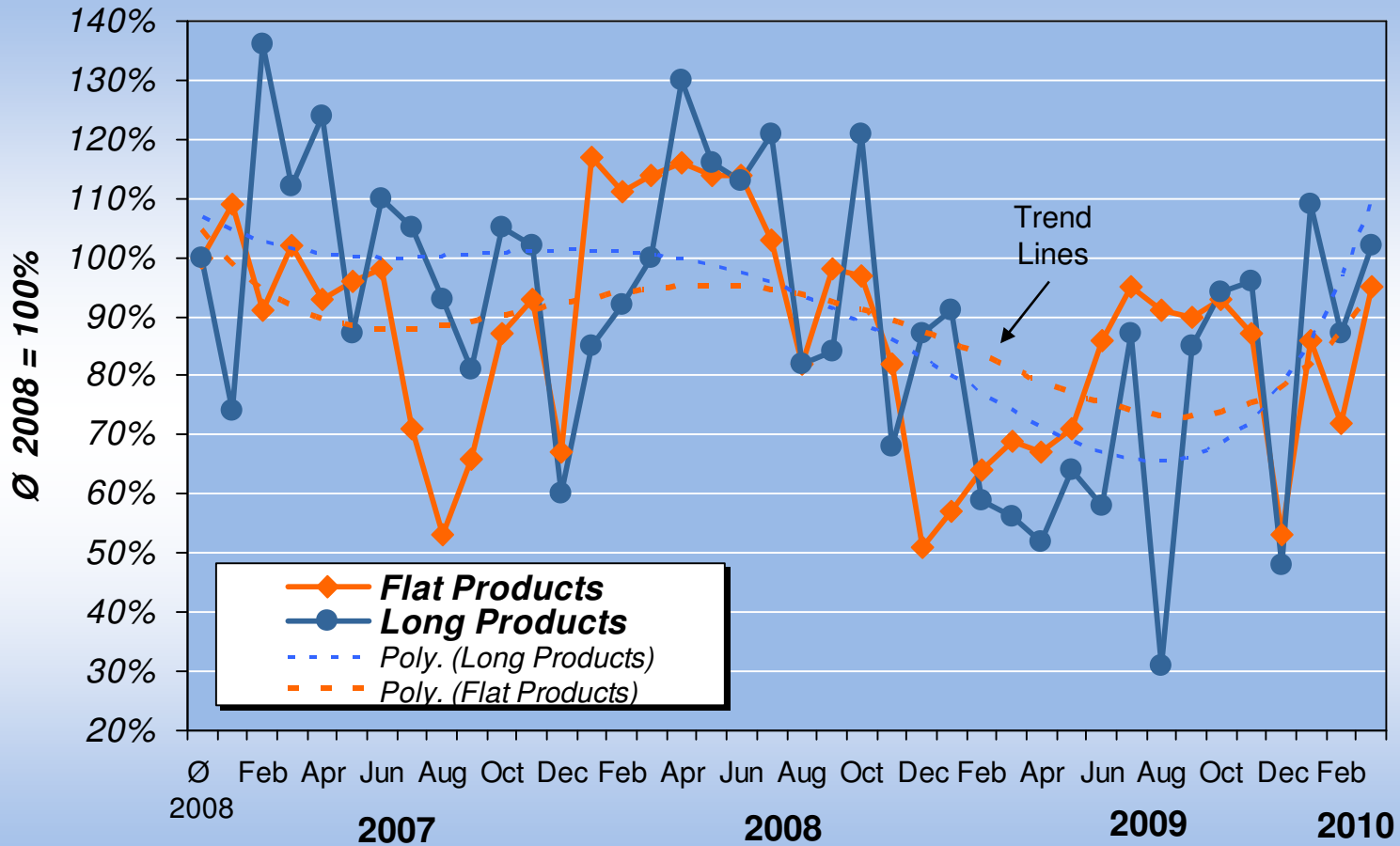
Country of Origin	2009					2010				Change Q1 2009-2010
	Q1	Q2	Q3	Q4	Total	Jan	Feb	Mar	Q1	
	in tonnes									
ITALY	38,132	41,718	52,073	39,650	171,573	16,417	16,514	16,913	49,844	31%
FRANCE	36,790	38,430	41,413	43,435	160,068	16,986	15,611	20,226	52,823	44%
SPAIN	26,444	28,647	31,100	30,769	116,960	20,851	7,655	14,008	42,514	61%
Bellux	28,619	33,222	21,679	17,087	100,607	5,814	5,429	9,441	20,684	-28%
FINLAND	21,898	18,172	20,118	23,832	84,020	6,971	5,891	9,424	22,286	2%
SWEDEN	12,304	9,551	9,175	11,874	42,904	3,516	3,819	4,810	12,145	-1%
CZECH REPUBLIC	6,478	8,817	8,981	6,982	31,258	2,912	3,537	4,284	10,733	66%
NETHERLANDS	6,540	7,095	7,214	7,518	28,367	2,951	2,966	3,345	9,262	42%
INDIA	5,643	3,291	3,373	5,557	17,864	2,271	1,711	2,279	6,261	11%
AUSTRIA	5,548	4,535	3,307	3,826	17,216	734	1,345	1,858	3,937	-29%
SLOVENIA	3,174	3,119	3,770	3,496	13,559	907	1,309	2,196	4,412	39%
U S A	1,358	758	2,066	1,991	6,173	1,611	1,004	1,061	3,676	171%
JAPAN	2,854	1,629	1,552	700	6,735	599	109	148	856	-70%
TAIWAN	2,222	626	1,807	1,615	6,270	557	468	1,128	2,153	-3%
SWITZERLAND	1,411	1,263	1,655	1,631	5,960	679	637	726	2,042	45%
UKRAINE	1,757	1,051	1,173	2,221	6,202	185	446	765	1,396	-21%
CHINA	1,365	693	977	2,290	5,325	317	1,205	1,120	2,642	94%
UNITED KINGDOM	803	1,355	1,080	1,296	4,534	458	440	626	1,524	90%
POLAND	678	949	1,278	887	3,792	94	365	320	779	15%
SOUTH KOREA	608	738	330	549	2,225	283	126	204	613	1%
Others	1,094	649	982	1,949	4,674	555	215	778	1,548	41%
Grand Total	205,720	206,308	215,103	209,155	836,286	85,668	70,802	95,660	252,130	23%

* HR Sheet/Plate, CR Sheet, Round Bars, Profiles, Welded and Seamless Tubes

Sources: ISSB, [SMR - Steel & Metals Market Research Analysis](#)

Germany - Stainless Steel Market Volume Index

Trend: Return to Pre-Crisis Levels in Sight



Source: [SMR - Steel & Metals Market Research Analysis](#)

United Kingdom - Imports by Product

Ytd: Flat Product Imports grew by over 50% in the first Months of 2010



Imports of Stainless Steel Materials into the United Kingdom (in tonnes)

Products	2009									2010			
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
HR Sheet & Plate	4,120	3,796	4,160	4,943	3,901	5,361	5,063	4,770	4,607	4,266	4,166	5,706	5,668
CR Sheet	7,661	7,500	6,796	12,219	8,047	12,294	13,227	11,978	10,408	10,005	10,858	10,890	13,362
Round Bars	2,349	2,577	2,568	2,492	1,503	1,717	3,132	2,893	1,996	2,777	3,430	3,595	2,655
Non-circular Bars	148	344	277	317	247	458	379	539	365	245	283	238	196
Forged Bars	276	369	377	115	136	182	341	305	171	170	236	371	271
Profiles	161	281	239	263	160	332	465	253	258	172	231	291	226
Seamless Tubes	653	505	537	619	471	514	620	562	510	693	825	1,197	987
Welded Tubes (Rounds)	1,399	2,046	2,298	1,806	1,878	1,904	2,211	1,940	1,338	1,872	2,266	2,065	2,200
Welded Tubes (Square)	329	396	1,150	588	426	698	368	361	360	409	779	721	1,228
All Products	17,096	17,814	18,402	23,362	16,769	23,460	25,806	23,601	20,013	20,609	23,074	25,074	26,793

Products	2009 full year	2009 ytd	2010 ytd	change ytd
HR Sheet & Plate	49,693	13,092	19,806	51%
CR Sheet	110,823	28,354	45,115	59%
Round Bars	30,395	11,517	12,457	8%
Non-circular Bars	4,021	1,095	962	-12%
Forged Bars	4,200	2,204	1,048	-52%
Profiles	3,177	926	920	-1%
Seamless Tubes	7,278	2,940	3,702	26%
Welded Tubes (Rounds)	21,964	6,543	8,403	28%
Welded Tubes (Square)	6,468	2,121	3,137	48%
All Products	238,019	68,792	95,550	39%

Sources: ISSB, [SMR - Steel & Metals Market Research Analysis](#)

United Kingdom - Imports by Country Year 2009 and January-April 2010



Imports of Stainless Steel Materials* into the United Kingdom

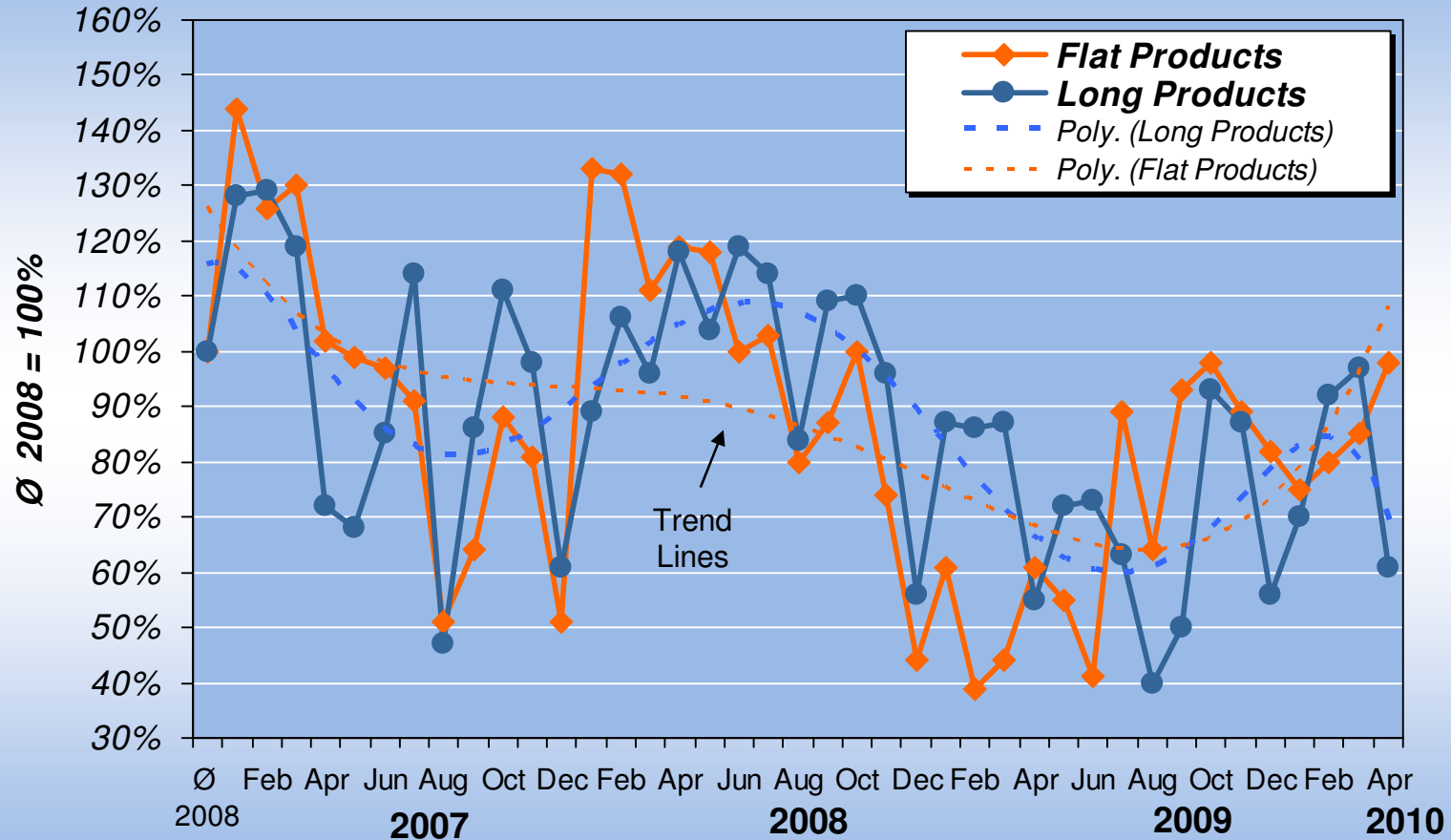
Country of Origin	2009							2010			Change ytd 2009-2010
	Q1	Apr	Q2	Q3	Q4	Total	ytd	Q1	Apr	ytd	
	in tonnes										
GERMANY	9,026	2,317	8,223	12,696	14,152	44,097	11,343	15,717	4,577	20,294	79%
SPAIN	8,346	2,394	7,856	10,893	8,926	36,021	10,740	8,317	4,190	12,507	16%
ITALY	8,179	1,796	7,138	8,554	8,527	32,398	9,975	9,880	4,523	14,403	44%
Bellux	4,498	1,764	5,783	4,809	6,069	21,159	6,262	5,360	1,870	7,230	15%
FINLAND	5,371	2,399	4,214	4,119	6,804	20,508	7,770	7,837	2,343	10,180	31%
SOUTH AFRICA	2,493	1,398	4,443	5,946	6,285	19,167	3,891	2,941	1,997	4,938	27%
SWEDEN	4,314	1,361	3,799	3,640	4,723	16,476	5,675	5,140	1,813	6,953	23%
NETHERLANDS	1,712	1,126	3,447	4,350	3,752	13,261	2,838	3,002	1,849	4,851	71%
TAIWAN	1,261	360	1,609	1,793	2,606	7,269	1,621	2,159	715	2,874	77%
FRANCE	1,265	652	1,949	1,852	2,171	7,237	1,917	1,789	902	2,691	40%
CZECH REPUBLIC	726	303	981	1,012	1,119	3,838	1,029	991	298	1,289	25%
AUSTRIA	1,046	404	1,169	779	564	3,558	1,450	827	294	1,121	-23%
CHINA	611	120	443	533	648	2,235	731	879	247	1,126	54%
U S A	825	113	393	437	349	2,004	938	467	109	576	-39%
SLOVENIA	254	150	464	561	703	1,982	404	762	185	947	134%
INDIA	605	104	352	275	687	1,919	709	675	246	921	30%
JAPAN	335	96	141	210	103	789	431	717	38	755	75%
IRISH REPUBLIC	138	35	316	142	161	757	173	296	39	335	94%
NORWAY	243	24	243	71	205	762	267	71	58	129	-52%
UKRAINE	20	10	136	192	191	539	30	282	68	350	1067%
PORTUGAL	67	44	114	108	126	415	111	123	81	204	84%
DENMARK	87	51	101	88	91	367	138	74	21	95	-31%
SWITZERLAND	72	13	40	72	133	317	85	242	67	309	264%
Others	117	161	103	153	172	944	264	211	261	472	79%
Grand Total	51,611	17,195	53,457	63,285	69,141	238,019	68,792	68,759	26,791	95,550	39%

* HR Sheet/Plate, CR Sheet, Round Bars, Profiles, Welded and Seamless Tubes

Sources: ISSB, [SMR - Steel & Metals Market Research Analysis](#)

United Kingdom - Stainless Steel Market Volume Index

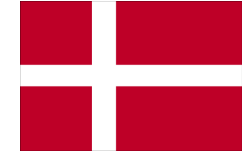
High Volatility at Long Products, Upwards Tendency at Flat Products



Source: [SMR - Steel & Metals Market Research Analysis](#)

Denmark - Imports by Product

No Improvement in January/February / Ytd: minus 21% compared to 2009



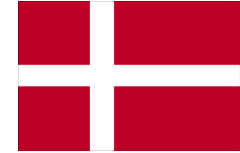
Imports of Stainless Steel Materials into Denmark (in tonnes)

Products	2009											2010	
	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	
HR Sheet & Plate	906	896	682	779	805	708	827	854	764	684	522	776	
CR Sheet	3,795	3,150	3,260	3,582	3,260	3,857	4,713	3,722	4,226	3,746	3,149	2,714	
Round Bars	938	775	644	691	575	530	647	722	815	477	502	782	
Non-circular Bars	70	48	59	64	47	80	73	78	61	72	31	105	
Forged Bars	127	93	52	71	70	93	59	111	70	112	23	102	
Profiles	61	124	76	66	38	86	181	74	95	138	110	117	
Seamless Tubes	473	459	284	275	286	359	380	175	361	343	311	354	
Welded Tubes (Rounds)	803	731	881	783	684	705	801	784	681	582	597	750	
Welded Tubes (Square)	691	613	409	498	435	719	468	427	663	214	292	442	
All Products	7,864	6,889	6,347	6,809	6,200	7,137	8,149	6,947	7,736	6,368	5,537	6,142	

Products	2009 full year	2009 ytd	2010 ytd	change ytd
HR Sheet & Plate	9,268	1,363	1,298	-5%
CR Sheet	43,923	6,612	5,863	-11%
Round Bars	8,794	1,980	1,284	-35%
Non-circular Bars	791	139	136	-2%
Forged Bars	1,019	161	125	-22%
Profiles	1,120	181	227	25%
Seamless Tubes	4,252	857	665	-22%
Welded Tubes (Rounds)	9,771	2,336	1,347	-42%
Welded Tubes (Square)	6,264	1,127	734	-35%
All Products	85,202	14,756	11,679	-21%

Sources: ISSB, [SMR - Steel & Metals Market Research Analysis](#)

Denmark - Imports by Country Year 2009 and January/February 2010



Imports of Stainless Steel Materials into Denmark

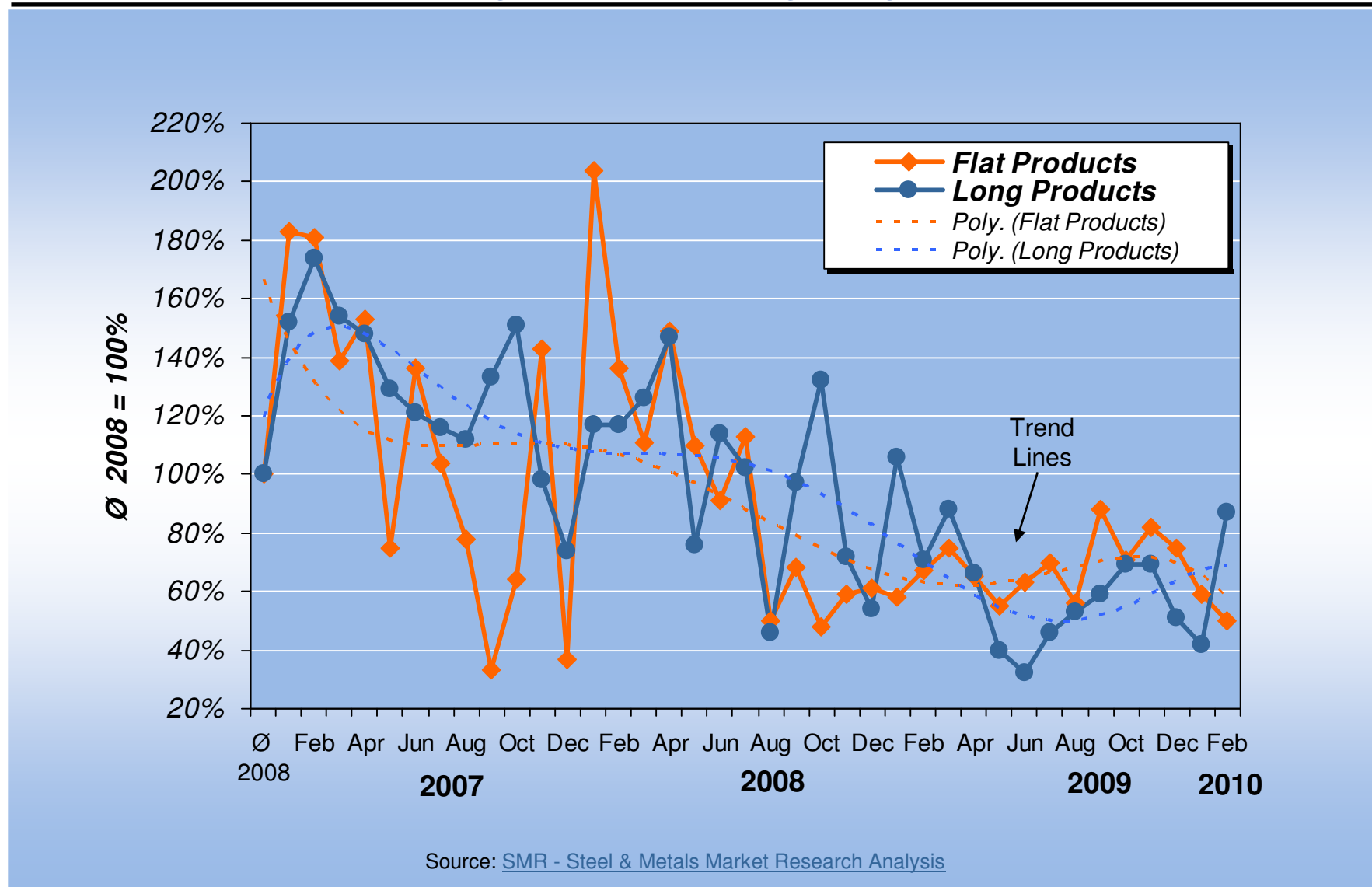
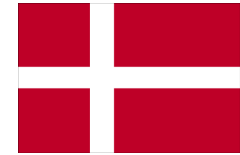
Country of Origin	2009								2010			Change ytd
	Jan	Feb	Q1	Q2	Q3	Q4	Total	ytd	Jan	Feb	ytd	2009-2010
	in tonnes											
SWEDEN	1,511	1,372	4,671	4,510	4,162	4,097	17,440	2,883	1,171	1,401	2,572	-11%
FRANCE	1,519	1,491	4,771	3,801	4,180	3,703	16,455	3,010	756	1,014	1,770	-41%
GERMANY	1,641	1,528	4,680	4,271	5,186	4,240	18,377	3,169	884	1,377	2,261	-29%
ITALY	1,159	1,250	3,677	3,458	2,860	2,473	12,468	2,409	498	959	1,457	-40%
FINLAND	523	456	1,542	1,417	1,638	2,439	7,036	979	141	83	224	-77%
SPAIN	325	415	1,151	900	1,274	1,156	4,481	740	261	322	583	-21%
TAIWAN	60	727	945	454	1,251	1,403	4,053	787	1,241	621	1,862	137%
INDIA	299	69	416	279	147	248	1,090	368	197	204	401	9%
NETHERLANDS	82	92	274	224	294	238	1,030	174	49	64	113	-35%
CHINA	4	3	11	320	79	361	771	7	221	7	228	3157%
Bellux	16	44	103	96	19	92	310	60	0	9	9	-85%
UNITED KINGDOM	16	28	78	50	57	188	373	44	14	11	25	-43%
NORWAY	3	13	65	80	67	75	287	16	13	31	44	175%
SLOVENIA	18	17	80	14	91	92	277	35	11	10	21	-40%
UKRAINE	4	0	50	43	30	4	127	4	0	3	3	-25%
AUSTRIA	6	36	50	14	25	34	123	42	0	3	3	-93%
Others	16	13	56	114	126	208	504	29	80	23	103	255%
Grand Total	7,202	7,554	22,620	20,045	21,486	21,051	85,202	14,756	5,537	6,142	11,679	-21%

* HR Sheet/Plate, CR Sheet, Round Bars, Profiles, Welded and Seamless Tubes

Sources: ISSB, [SMR - Steel & Metals Market Research Analysis](#)

Denmark - Stainless Steel Market Volume Index

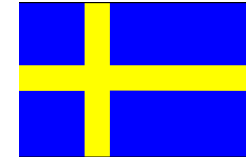
Market remained without strong Stimuli in the Beginning of 2010



Source: [SMR - Steel & Metals Market Research Analysis](#)

Sweden - Imports by Product

January/February: Imports have been only 7% above last Year's Volume



Imports of Stainless Steel Materials into Sweden (in tonnes)

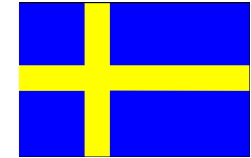
Products	2009											2010	
	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	
HR Sheet & Plate	744	906	843	471	445	794	2,684	1,660	1,530	1,048	1,027	1,436	
CR Sheet	5,634	4,581	5,082	6,699	4,560	6,384	7,113	8,866	10,500	5,119	5,958	4,049	
Round Bars	808	764	906	641	881	481	873	1,184	957	720	624	909	
Non-circular Bars	234	241	227	122	174	143	232	279	235	187	107	260	
Forged Bars	229	133	160	167	150	35	102	196	205	216	87	136	
Profiles	215	272	75	101	170	103	253	407	322	213	114	159	
Seamless Tubes	159	94	60	120	71	189	253	263	245	264	142	169	
Welded Tubes (Rounds)	646	612	872	703	465	552	845	1,162	887	516	530	667	
Welded Tubes (Square)	351	337	266	454	160	336	353	369	480	381	134	300	
All Products	9,020	7,940	8,491	9,478	7,076	9,017	12,708	14,386	15,361	8,664	8,723	8,085	

Products	2009 full year	2009 ytd	2010 ytd	change ytd
HR Sheet & Plate	12,583	1,458	2,463	69%
CR Sheet	73,834	9,296	10,007	8%
Round Bars	10,202	1,987	1,533	-23%
Non-circular Bars	2,411	337	367	9%
Forged Bars	1,875	282	223	-21%
Profiles	2,488	357	273	-24%
Seamless Tubes	1,898	180	311	73%
Welded Tubes (Rounds)	8,368	1,108	1,197	8%
Welded Tubes (Square)	4,126	639	434	-32%
All Products	117,785	15,644	16,808	7%

Sources: ISSB, [SMR - Steel & Metals Market Research Analysis](#)

Sweden - Imports by Country

Year 2009 and January/February 2010



Imports of Stainless Steel Materials into Sweden

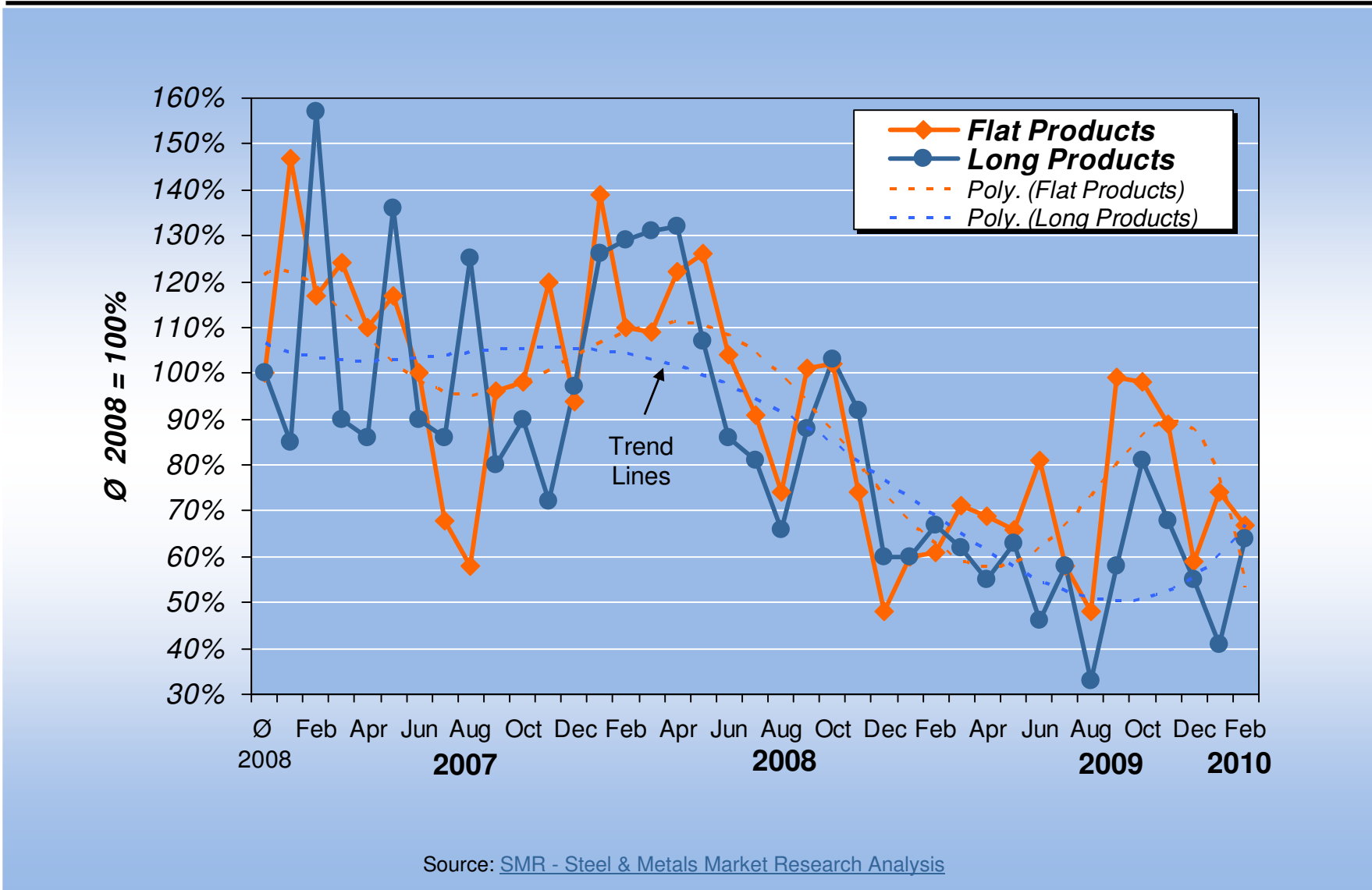
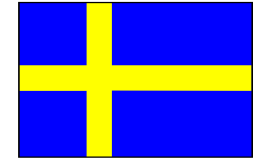
Country of Origin	2009								2010			Change ytd 2009-2010 in %
	Jan	Feb	Q1	Q2	Q3	Q4	Total	ytd	Jan	Feb	ytd	
in tonnes												in %
SPAIN	1,226	1,552	4,591	6,542	8,684	9,024	28,841	2,778	1,850	1,338	3,188	15%
FINLAND	1,861	1,663	5,954	5,960	5,110	10,034	27,058	3,524	2,019	1,314	3,333	-5%
SOUTH AFRICA	931	1,286	3,015	2,422	3,824	5,437	14,698	2,217	1,442	944	2,386	8%
ITALY	858	1,094	3,029	2,938	2,343	3,736	12,046	1,952	641	1,009	1,650	-15%
GERMANY	695	845	2,541	2,334	3,049	3,310	11,234	1,540	930	1,399	2,329	51%
DENMARK	904	957	2,915	3,121	2,783	2,410	11,229	1,861	737	934	1,671	-10%
U S A	2	83	197	165	799	1,988	3,149	85	303	383	686	707%
FRANCE	270	171	580	752	607	534	2,473	441	172	191	363	-18%
JAPAN	100	105	328	342	166	66	902	205	1	11	12	-94%
Bellux	62	130	284	104	215	234	837	192	96	66	162	-16%
NETHERLANDS	48	70	172	161	216	261	810	118	86	101	187	58%
UNITED KINGDOM	32	61	124	231	160	162	677	93	78	64	142	53%
CANADA	25	21	84	161	121	177	543	46	32	49	81	76%
INDIA	19	40	83	0	196	222	501	59	1	36	37	-37%
MEXICO	0	18	18	140	0	238	396	18	0	0	0	-100%
CZECH REPUBLIC	3	6	85	5	63	217	370	9	7	3	10	11%
AUSTRIA	21	13	55	96	78	104	333	34	22	55	77	126%
Others	317	155	609	435	387	257	1,688	472	306	188	494	5%
Grand Total	7,374	8,270	24,664	25,909	28,801	38,411	117,785	15,644	8,723	8,085	16,808	7%

* HR Sheet/Plate, CR Sheet, Round Bars, Profiles, Welded and Seamless Tubes

Sources: ISSB, [SMR - Steel & Metals Market Research Analysis](#)

Sweden - Stainless Steel Market Volume Index

Market still at only 60-70% of 2008 Level



Source: [SMR - Steel & Metals Market Research Analysis](#)

Norway - Imports by Product

Stainless Steel Market Decline started much later than in other Countries



Imports of Stainless Steel Materials into Norway (in tonnes)

Products	2009								2010			
	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
HR Sheet & Plate	496	472	128	373	419	360	455	326	431	403	407	463
CR Sheet	1,001	1,360	711	782	986	1,105	968	994	844	965	1,182	1,200
Rolled Bars	477	559	296	393	603	502	401	305	414	301	376	378
Forged Bars	94	119	54	102	72	117	127	48	94	85	107	52
Profiles	118	99	107	75	85	60	65	61	107	35	120	83
Seamless Tubes	467	383	257	293	435	220	64	267	283	127	229	181
Welded Tubes (Rounds)	513	502	295	428	511	383	688	455	399	489	432	385
All Products	3,166	3,494	1,848	2,446	3,111	2,747	2,768	2,456	2,572	2,405	2,853	2,742

Products	2009 full year	2009 ytd	2010 ytd	change ytd
HR Sheet & Plate	5,913	2,884	1,704	-41%
CR Sheet	12,717	4,810	4,191	-13%
Rolled Bars	5,607	2,071	1,469	-29%
Forged Bars	1,240	507	338	-33%
Profiles	1,099	429	345	-20%
Seamless Tubes	4,357	1,971	820	-58%
Welded Tubes (Rounds)	6,122	2,347	1,705	-27%
All Products	37,055	15,019	10,572	-30%

Sources: ISSB, [SMR - Steel & Metals Market Research Analysis](#)

Norway - Imports by Country Year 2009 and January-April 2010



Imports of Stainless Steel Materials into Norway

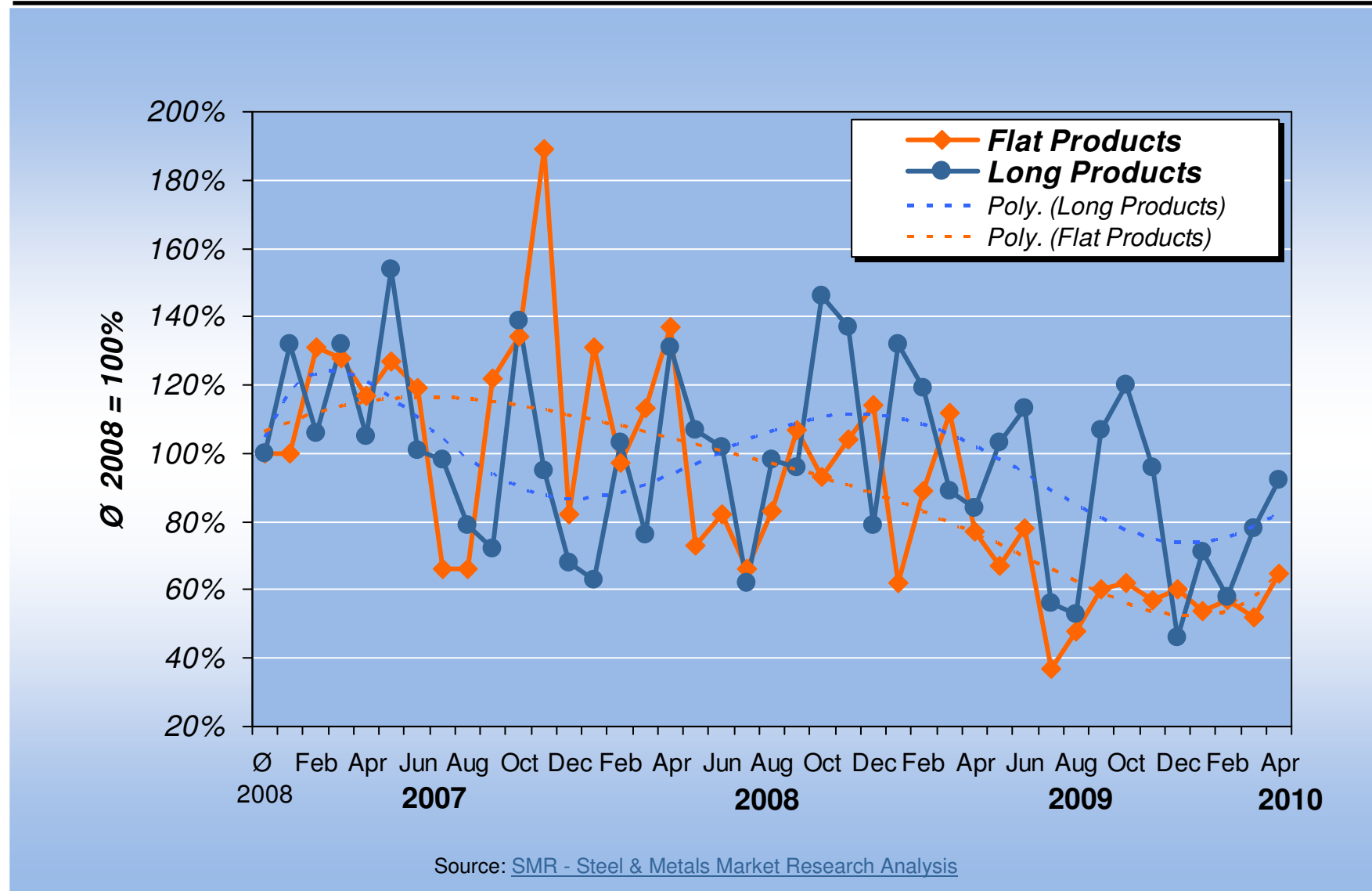
Country of Origin	2009							2010			Change ytd
	Q1	Apr	Q2	Q3	Q4	Total	ytd	Q1	Apr	ytd	2009-2010
	in tonnes										
SWEDEN	2,907	1,024	2,958	1,984	2,351	10,200	3,931	3,261	1,240	4,501	15%
FINLAND	1,892	468	1,843	1,895	2,075	7,705	2,360	1,508	390	1,898	-20%
GERMANY	921	498	1,283	881	852	3,937	1,419	730	272	1,002	-29%
FRANCE	1,151	430	1,130	597	492	3,370	1,581	334	135	469	-70%
DENMARK	573	94	555	415	531	2,074	667	448	185	633	-5%
ITALY	651	122	403	333	590	1,977	773	434	141	575	-26%
CZECH REPUBLIC	331	327	749	605	150	1,835	658	126	13	139	-79%
UNITED KINGDOM	613	254	537	143	332	1,625	867	330	74	404	-53%
BELGIUM-LUXEMBOURG	1,161	15	127	187	135	1,610	1,176	57	46	103	-91%
NETHERLANDS	536	210	256	19	22	833	746	18	23	41	-95%
TAIWAN	75	-	55	88	240	458	75	224	129	353	371%
SPAIN	220	55	136	127	73	556	275	169	30	199	-28%
INDIA	82	22	43	61	41	227	104	52	14	66	-37%
UKRAINE	135	-	1	12	22	170	135	20	1	21	-84%
Others	223	29	132	58	65	478	252	121	47	168	-33%
Grand Total	11,471	3,548	10,208	7,405	7,971	37,055	15,019	7,832	2,740	10,572	-30%

* HR Sheet/Plate, CR Sheet, Round Bars, Profiles, Welded and Seamless Tubes

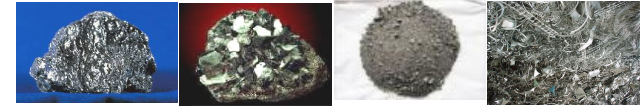
Sources: ISSB, [SMR - Steel & Metals Market Research Analysis](#)

Norway - Stainless Steel Market Volume Index

Flat: First Signs of Improvement in April – but still at only 60% of 2008



Source: [SMR - Steel & Metals Market Research Analysis](#)



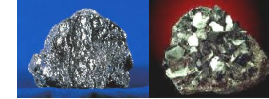
3.

Raw Materials

- ▶ ***Nickel***
- ▶ ***Chrome***
- ▶ ***Molybdenum***
- ▶ ***Scrap***

Raw Materials - Nickel and Chrome

Quo Vadis, Nickel? Chrome: Supply Bottlenecks in South Africa again



- **NICKEL** prices (LME 3-months) moved sideways in May/June. After a price drop in May prices have stabilised in a price range of 18,000-22,000 US\$/t. LME Nickel stocks fell continuously from 165 kt in January to ~130 kt in mid June (-20%).
 - Primary Nickel supply exceeded demand by ~100 kt in 2009. For 2010, a market balance is expected by market players. INSG forecasts a surplus in a range of 10,000 t for 2010 – whilst other analysts even expect a deficit. Ni demand has exceeded supply in the first months of 2010. It is reported that Ni cathodes will remain short but an end of the Sudbury strike could change this quickly.
 - Some pressure has been taken from the Ni market in May/June when scrap availability has improved.
 - Rio Tinto plans to invest 470 million US\$ in its Kennecott Eagle mine in Michigan. First production is expected for 2013 (~ 17,000 t of nickel concentrates).
-
- **CHROME** - No agreement about Charge Chrome contract prices until press time (June 24th): stainless mills plead for falling prices due to falling demand - whilst FeCr suppliers expect a roll-over of the Q2 range of ~1.36 US\$/lb based on (again) expected production problems in South Africa as electricity demand exceeds capacity during winter and additional demand from the soccer world championship. Additionally, there is a risk that unions will call a strike at South African electricity supply monopolist Eskom.
 - Higher costs at South African suppliers due to higher winter electricity tariffs: FeCr suppliers plan to reduce production from June-August. Xstrata-Merafe intends to work at its smelters on a capacity level of only 65% in the next three months.
 - Chinese FeCr smelters have reduced their capacity utilisation to ~60% in June due to declining demand. Electricity costs have been lifted as well in the Hunan Province – which lead to profitability problems at producers with already relatively high production costs.



Raw Materials - Molybdenum and Stainless Steel Scrap

Price Pressure on Molybdenum and Scrap in May/June



- **MOLYBDENUM** – market prices dropped in June due to reduced demand as stainless and alloy steel mills reduced buying in anticipation of a lower production over the summer period and renewed availability of Chinese material.
- **China** returned to the Mo market as major exporter after several months of absence. China became a net importer in 2009. It is assumed that suppliers kept substantial amounts of material on stock last year. Many Chinese producers have underground mines which are not competitive against Mo by-product producers in Latin America in times of low prices.
- Chilean producer **Molymet** expects a further volatile sideways moving Molybdenum price in the second half of this year. According to them, particularly the demand in Europe remains relatively weak
- **General Moly** (USA) announced to have sold out its initial capacity for the next five years. Major buyers are Posco, ArcelorMittal and Hunlong Group China. The company expects to receive final governmental approvals for its Mount Hope mine in 2011. Production start is planned for late 2012.



- **STAINLESS STEEL SCRAP** – the tightness in the 18/8 scrap market has eased.
- Stainless steel mills have reduced their monthly orders for July and August deliveries.
- Scrap Price: A 'normalisation' of discounts on the intrinsic Ni value to a range of 7 – 10% can be expected for Q3. This brings scrap back to be the 'value option' amongst all raw materials, which was not the case in Q1 when scrap hit historic high levels (in the U.S. there was even a 'premium' paid in some cases).





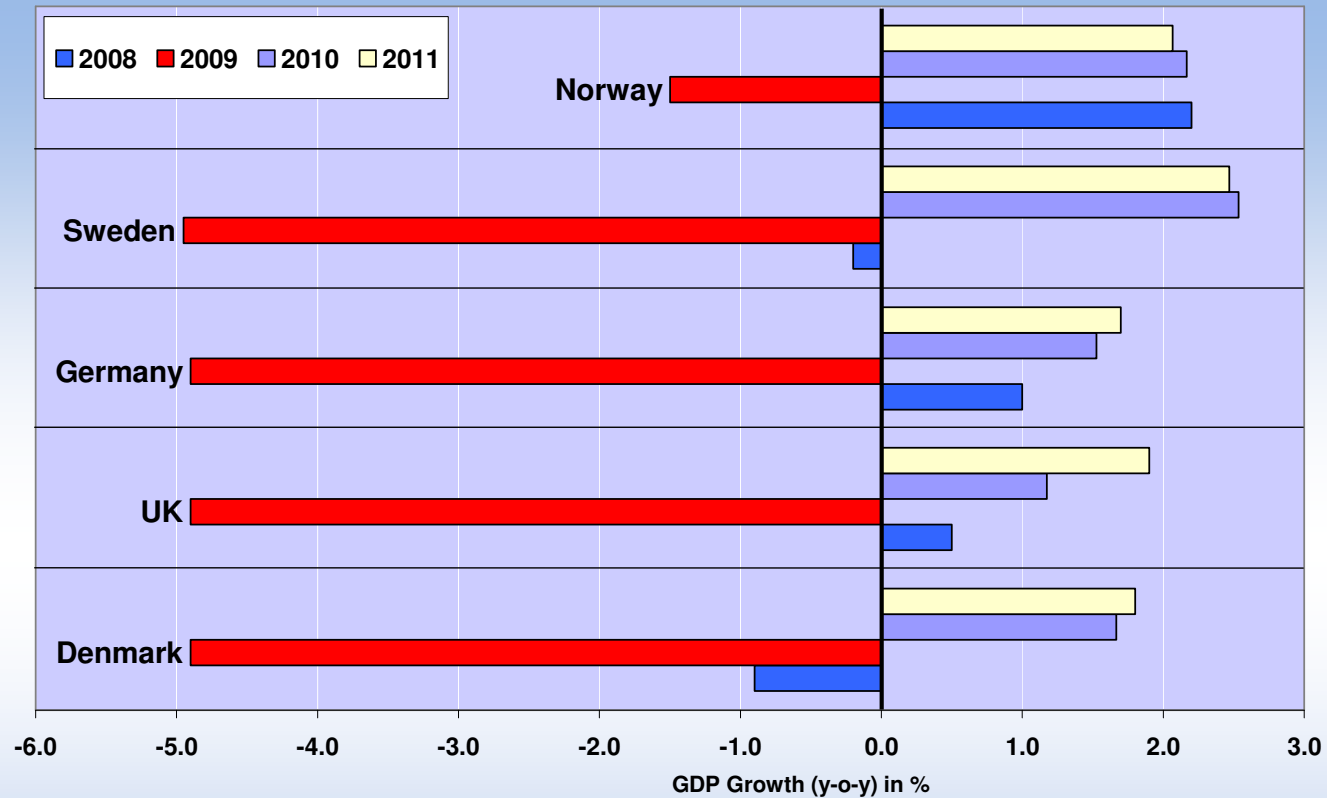
4.

Focus of the Month: Recovery or Double-Dip?

- ▶ ***GDP Growth***
- ▶ ***Business Climate in Germany***
- ▶ ***Industrial Production UK / Denmark***
- ▶ ***Industrial Production Sweden / Norway***
- ▶ ***Quarterly Production Development***

GDP Development 2008/09 and Forecast 2010/11

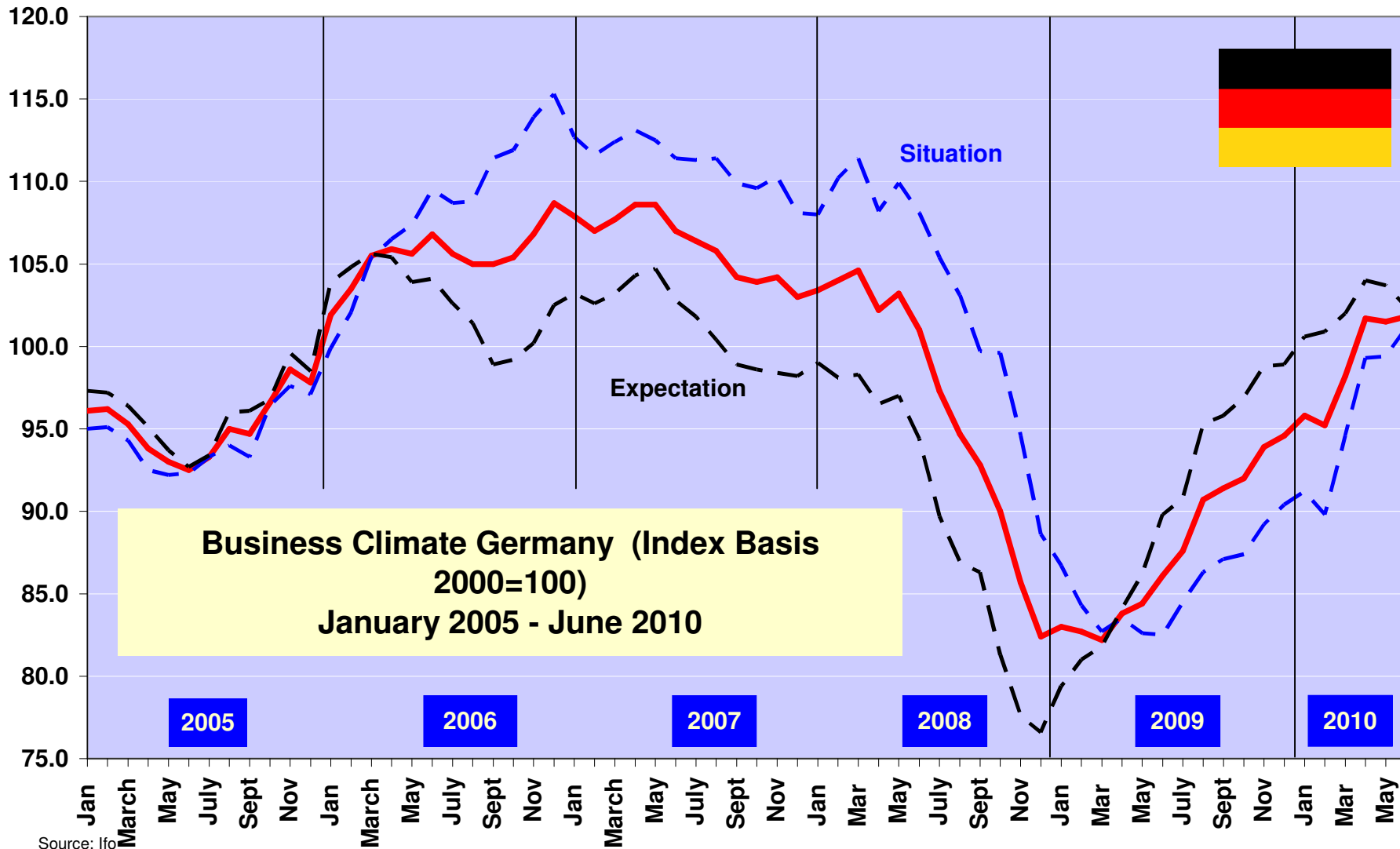
Damstahl-Countries: Return to Growth expected for 2010



Countries	2007	2008	2009	2010	2011
	Growth (y-o-y) in %				
Denmark	1.7	-0.9	-4.9	1.7	1.8
UK	2.6	0.5	-4.9	1.2	1.9
Germany	2.6	1.0	-4.9	1.5	1.7
Sweden	2.5	-0.2	-5.0	2.5	2.5
Norway	5.6	2.2	-1.5	2.2	2.1

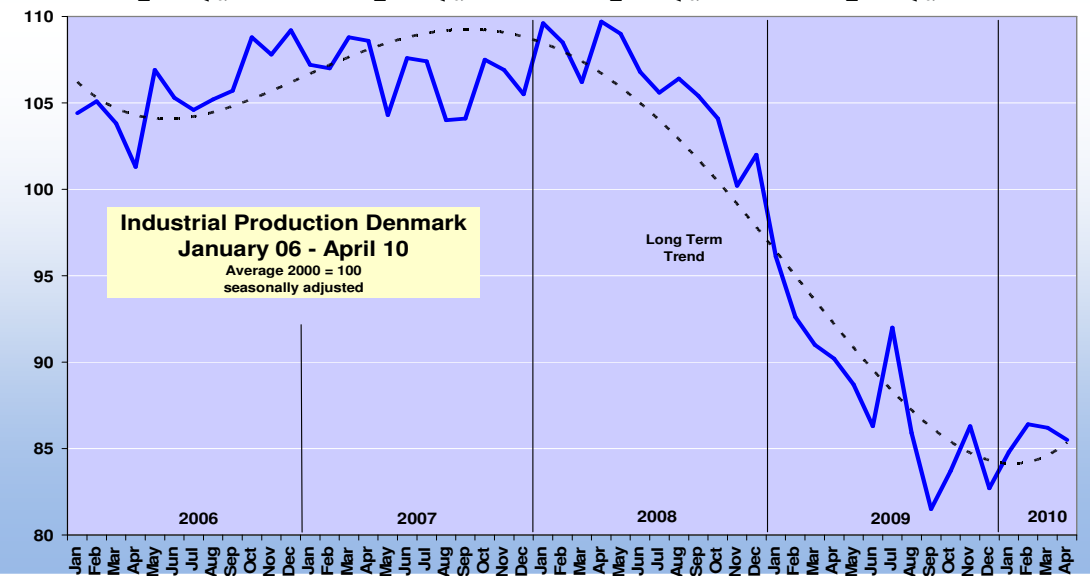
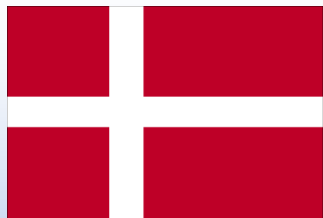
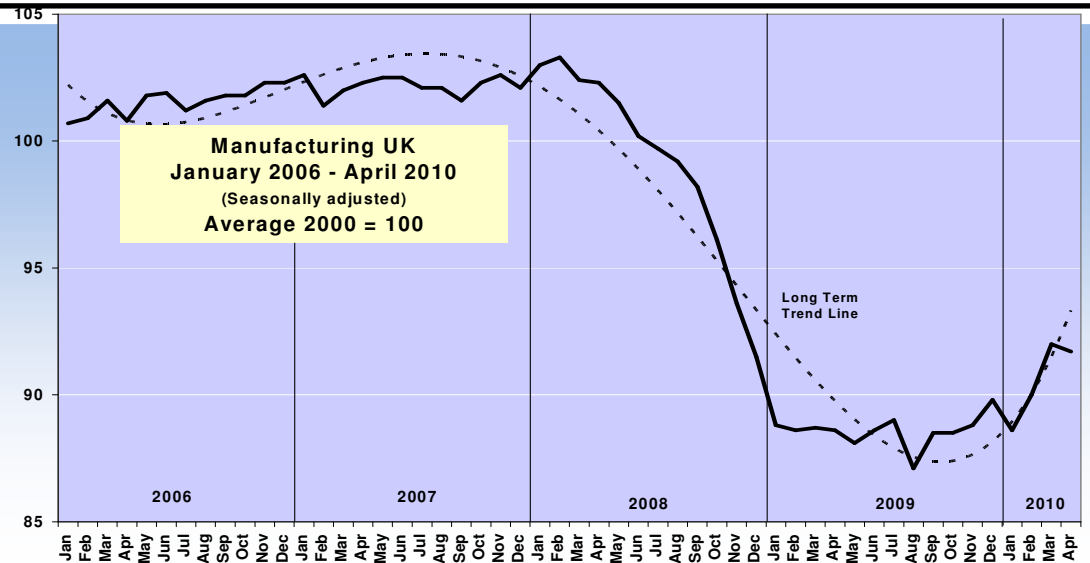
Business Climate Germany (Source: IFO)

Slow down of Expectations in June 2010



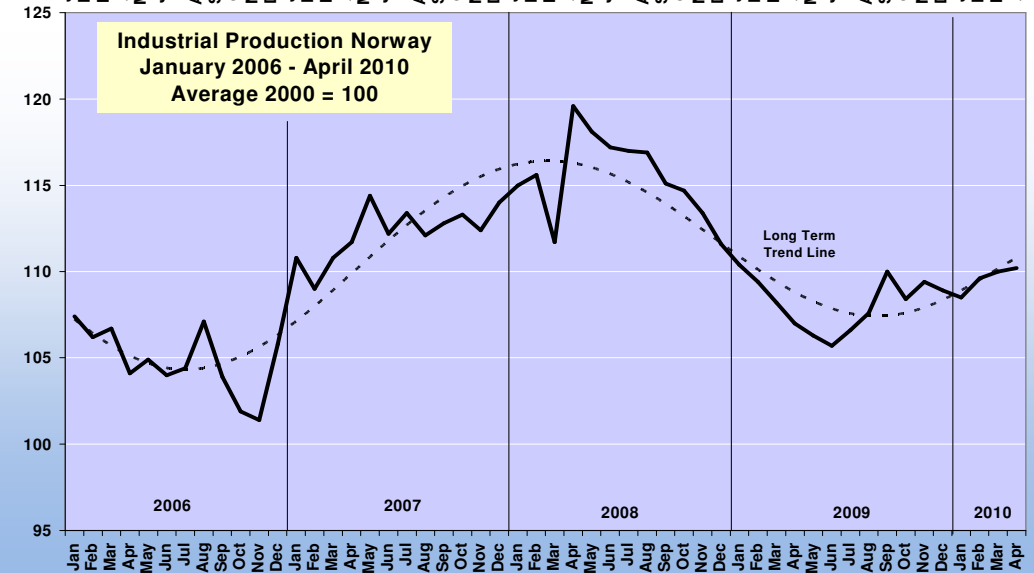
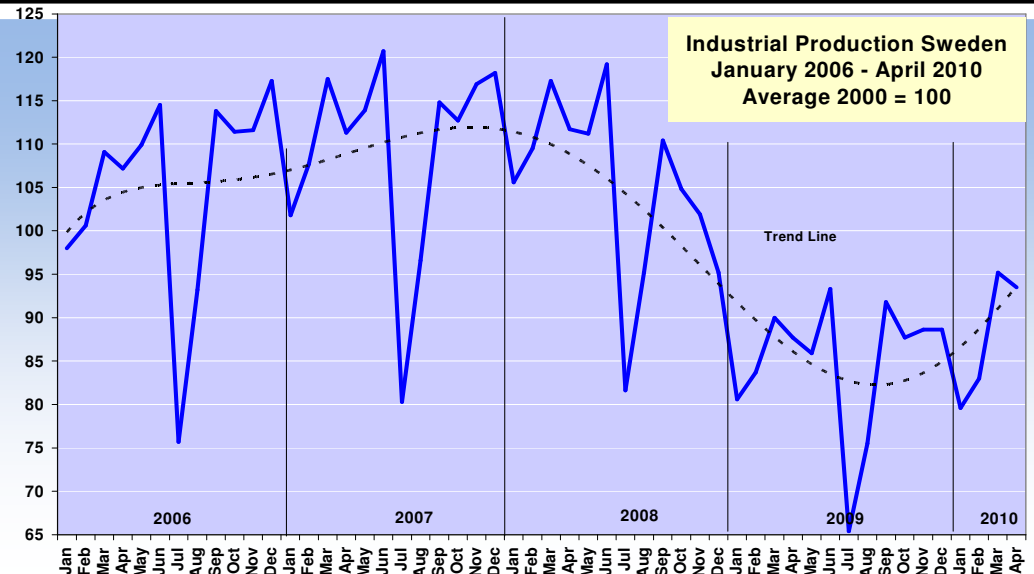
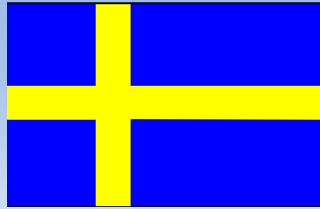
Industrial Production Index January 2006-April 2010 / Part I

UK and Denmark have bottomed out –but a difficult way back to normal Levels



Industrial Production Index January 2006-April 2010 / Part II

Sweden & Norway remained more stable than Production in UK and Denmark



Quarterly Production Development in Damstahl-Countries

Q1/10: First Quarter with substantial Increase since Mid-2008



Country / Item	2008	2009				2010	
	Year	Q1	Q2	Q3	Q4	Year	Q1
Growth in % y-o-y							
Germany							
Investment Goods (Order Income)	-8%	-37%	-34%	-20%	-1%	-25%	23%
Consumer Goods (Order Income)	-6%	-22%	-24%	-12%	-1%	-15%	22%
Car Production (excl. Buses/Trucks)	-3%	-30%	-17%	-2%	15%	-10%	33%
Building/Construction (Order Income)	-4%	-16%	-8%	-4%	2%	-7%	10%
United Kingdom							
Investment Goods (Output)	-4%	-17%	-16%	-13%	-4%	-13%	6%
Consumer Goods (Output)	-6%	-20%	-17%	-14%	-4%	-14%	0%
Car Production (excl. Buses/Trucks)	-6%	-57%	-44%	-20%	15%	-31%	73%
Building/Construction (Output)	1%	-15%	-16%	-13%	-10%	-14%	-4%
Denmark							
Capital Goods (Output)	5%	-7%	-18%	-22%	-19%	-17%	-13%
Consumer Durables (Output)	-13%	-24%	-31%	-24%	-14%	-23%	-7%
Housing Permits (Multi-House Dwellings)	-39%	-55%	-46%	-60%	-28%	-49%	36%
Sweden							
Investment Capital Goods (Order Income)	-11%	-35%	-37%	-21%	-6%	-26%	16%
Consumer Goods (Order Income)	-17%	-25%	-22%	-17%	-1%	-17%	5%
Construction Start (Multi-House Dwellings)	-19%	-43%	-15%	22%	-11%	-16%	22%
Norway							
Capital Goods (Output)	13%	11%	1%	-1%	0%	3%	-3%
Durable Consumer Goods (Output)	-8%	-30%	-29%	-24%	-22%	-27%	-8%
Housing Permits (Dwellings)	-20%	-17%	-31%	-30%	-21%	-24%	6%

Source: SMR / Destatis / UK Statistics / SCB / Danstats / Statistics Norway